

Mark Scheme

June 2018

Functional Skills English

Reading Level 2 E202

Edexcel and BTEC Qualifications

Edexcel and BTEC qualifications are awarded by Pearson, the UK's largest awarding body. We provide a wide range of qualifications including academic, vocational, occupational and specific programmes for employers. For further information visit our qualifications websites at www.edexcel.com or www.edexcel.com (contact us page at www.edexcel.com/contactus.

Pearson: helping people progress, everywhere

Pearson aspires to be the world's leading learning company. Our aim is to help everyone progress in their lives through education. We believe in every kind of learning, for all kinds of people, wherever they are in the world. We've been involved in education for over 150 years, and by working across 70 countries, in 100 languages, we have built an international reputation for our commitment to high standards and raising achievement through innovation in education. Find out more about how we can help you and your students at: www.pearson.com/uk

June 2018 Publications Code E202_01_1806_MS

All the material in this publication is copyright © Pearson Education Ltd 2018

General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme, not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification / indicative content will not be exhaustive.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, a senior examiner must be consulted before a mark is given.
- Crossed out work should be marked **unless** the candidate has replaced it with an alternative response.

Question Number	Coverage and range	Answer				
1	2.2.4	A - complaining by letter or phone can be time- consuming	(1)			
2	2.2.4	Award one mark for each relevant explanation up to a maximum of two marks. Phrase 'driving you up the wall' annoying / irritating / frustrating / make you crazy / drive you mad / get on your nerves 'oblivious to my complaint' ignoring / taking no notice / unaware of / not knowing about / not responding (to my complaint) / not doing anything about it / not listening Do not expect: 'my	(1)			
		complaint' to be explained Accept other explanations provided they show an understanding of the target phrases. Do not accept: quotations from the text or the same explanation for both phrases.	(2)			
3	2.2.3	Award one mark for a correct answer. For example: • to tell you about using Twitter / social media to complain • to tell you ways of complaining are changing / inform about different ways of complaining • to encourage / persuade you to use Twitter / social media to complain • to inform you about the advantages of using Twitter / social media to complain • to advise / show you the best ways to complain				
		Do not accept: 'to tell you about complaining' without further elaboration. Do not accept: 'talks about' or 'says' as purposes.	(1)			

4 2.2.5 Award one mark for valid answers based on Text B. For example: • people are willing to accept dodgy goods / rubbish service • people don't want to spoil their evening • not worth complaining / waste of time / be ignored • takes up a lot of time 5 2.2.4 B - it is the consumer's responsibility to make complaints 6 2.2.3 D - informal language 7 2.2.3 Award one mark for each method up to a maximum of 2 marks. Award one mark for each valid and linked example up to a maximum of 2 marks. • (bold) heading / title / subheadings / subtitles (1) e.g. 'Be organised and get the details right' (1) • command / imperative (1) 'Read the small print' (1) • direct address (1) 'Whether you are writing' (1) • rule of three / listing (1) e.g. 'name, address and reference number' (1) • alliteration (1) e.g. 'constructive courteous complaints' (1) • short sentences (1) e.g. 'Don't exaggerate' (1) • technical / subject-specific language / refers to / uses laws (1) e.g. 'breaches', 'Sale of Goods Act' (1) • slogan (1) e.g. 'constructive courteous complaints get results' (1) • gives advice / tips / instructions (1) e.g. 'Keep a note of when you send letters and emails' (1) • negative language (1) e.g. 'faulty', 'harm'. 'criticism' (1)				
5 2.2.4 B - it is the consumer's responsibility to make complaints D - informal language (1) Award one mark for each method up to a maximum of 2 marks. Award one mark for each valid and linked example up to a maximum of 2 marks. (bold) heading / title / subheadings / subtitles (1) e.g. 'Be organised and get the details right' (1) command / imperative (1) 'Read the small print' (1) direct address (1) 'Whether you are writing' (1) rule of three / listing (1) e.g. 'name, address and reference number' (1) alliteration (1) e.g. 'constructive courteous complaints' (1) short sentences (1) e.g. 'Don't exaggerate' (1) technical / subject-specific language / refers to / uses laws (1) e.g. 'breaches', 'Sale of Goods Act' (1) slogan (1) e.g. 'constructive courteous complaints get results' (1) gives advice / tips / instructions (1) e.g. 'Keep a note of when you send letters and emails' (1) negative language (1) e.g. 'faulty', 'harm'.	4	2.2.5	 B. For example: people are willing to accept dodgy goods / rubbish service people don't want to spoil their evening not worth complaining / waste of time / be ignored 	(1)
Award one mark for each method up to a maximum of 2 marks. Award one mark for each valid and linked example up to a maximum of 2 marks. (bold) heading / title / subheadings / subtitles (1) e.g. 'Be organised and get the details right' (1) command / imperative (1) 'Read the small print' (1) direct address (1) 'Whether you are writing' (1) rule of three / listing (1) e.g. 'name, address and reference number' (1) alliteration (1) e.g. 'constructive courteous complaints' (1) short sentences (1) e.g. 'Don't exaggerate' (1) technical / subject-specific language / refers to / uses laws (1) e.g. 'breaches', 'Sale of Goods Act' (1) slogan (1) e.g. 'constructive courteous complaints get results' (1) gives advice / tips / instructions (1) e.g. 'Keep a note of when you send letters and emails' (1) negative language (1) e.g. 'faulty', 'harm'.	5	2.2.4	B - it is the consumer's responsibility to make	
Award one mark for each method up to a maximum of 2 marks. Award one mark for each valid and linked example up to a maximum of 2 marks. (bold) heading / title / subheadings / subtitles (1) e.g. 'Be organised and get the details right' (1) command / imperative (1) 'Read the small print' (1) direct address (1) 'Whether you are writing' (1) rule of three / listing (1) e.g. 'name, address and reference number' (1) alliteration (1) e.g. 'constructive courteous complaints' (1) short sentences (1) e.g. 'Don't exaggerate' (1) technical / subject-specific language / refers to / uses laws (1) e.g. 'breaches', 'Sale of Goods Act' (1) slogan (1) e.g. 'constructive courteous complaints get results' (1) gives advice / tips / instructions (1) e.g. 'Keep a note of when you send letters and emails' (1) negative language (1) e.g. 'faulty', 'harm'.	6	2.2.3	D - informal language	
(4)	7	2.2.3	maximum of 2 marks. Award one mark for each valid and linked example up to a maximum of 2 marks. • (bold) heading / title / subheadings / subtitles (1) e.g. 'Be organised and get the details right' (1) • command / imperative (1) 'Read the small print' (1) • direct address (1) 'Whether you are writing' (1) • rule of three / listing (1) e.g. 'name, address and reference number' (1) • alliteration (1) e.g. 'constructive courteous complaints' (1) • short sentences (1) e.g. 'Don't exaggerate' (1) • technical / subject-specific language / refers to / uses laws (1) e.g. 'breaches', 'Sale of Goods Act' (1) • slogan (1) e.g. 'constructive courteous complaints get results' (1) • gives advice / tips / instructions (1) e.g. 'Keep a note of when you send letters and emails' (1)	(4)

8 2.2.5 Award marks according to the marking criteria with reference to the indicative content. General guidance Answers should explain why making a complaint is worthwhile, using Text A and Text B. **Indicative content** Answers may refer to: companies acknowledge your complaint (Text A) money back (Text A) put mistakes right / get complaints resolved (Text A) voucher (Text A) other people know about the problem / go viral / go public (Text A) stop companies doing a bad job / getting away with it / help companies improve / give feedback (Text B) freebies / free stuff (Text B) replacement / compensation (Text B) free meals / free weekends (Text B) apologetic response / feeling that someone has listened (Text B) Marking criteria No rewardable material Imprecise idea(s) from the text(s) showing limited or no awareness of audience needs Relevant, reasonably precise idea(s) from both texts, showing awareness of audience needs Relevant, precise idea(s) from both texts, showing consistent awareness of audience needs (5)

	2.2.4	A 1 1 C C'' C''	1			
9	2.2.4	Award one mark for one of the following quotations from Text A				
		• `(Every year customers make) millions of complaints'				
		`many companies have had to set up Twitter accounts (to deal with customer tweets)'				
		Award one mark for one of the following quotations from Text C				
		• '(complaint stands out from the) hundreds companies receive'				
		• `(Most large) companies are inundated with complaints'				
		Accept minor copying errors and quotations without quotation marks.	(2)			
10	2.2.2	Award marks asserting to the marking criteria with	(2)			
10	2.2.2	Award marks according to the marking criteria with reference to the indicative content.				
		General guidance				
		Answers should explain relevant ideas, from Text B and Text C, about how to complain effectively, with supporting examples.				
		Indicative content				
		Answers may refer to:				
		be reasonable / avoid being unreasonable				
		• be polite / courteous				
		be clear what you want in return include suidenes / desuments /				
		• include evidence / documents / photographs				
		keep a record of complaints made				
		think carefully about using social				
		media / Twitter to complain / social media not always fair				
		0 No rewardable material				
		1 – 2 Imprecise idea(s), with limited				
		examples(s) or no examples				
		3 – 4 Relevant, reasonably precise idea(s) and linked examples				
		5 Relevant, precise ideas, with well-selected, linked examples				
		Science in made skumpted				
			(5)			

11	2.2.1	Award one mark for correctly identifying / The way forward? Award one mark for the correct reason. Award one mark for a linked example. Reasons	eople' nem' ut faulty offered stantly.' come the bice for aints' a get olved' ctive e emails, ters, it al' accounts stomer		
12	2.2.1	Award one mark for each correct answer. Award a maximum of one mark for reference to each text. Text A			
13	2.2.2	C - Texts A and C both indicate tha complaining are changing.	at ways of (1)		

Mapping to Functional Skills Cover and Range for English Level 2

			Mapping to standard Select, read, understand and compare texts and use them to gather information, ideas, arguments and opinions. (L2.2.1) (L2.2.2) Read and and use and use different succinctly, types of information obtain from comment and different and different on how utilise sources Mapping to standard Select, read, understand and compare texts and use texts and use (L2.2.4) (L2.2.5) (L2.2.1) (L2.2.2) CL2.2.3 (L2.2.4) CL2.2.5) Detect Analyse point of texts in relation to implicit audience meaning needs and comment and / or consider suitable responses				
		Open	relevant	3001003	is		тезропаса
Questio	Fixed	Mark	informati		conveyed		
n	Marks	S	on				
1	1					X	
2		2				XX	
3		1			X		
4		1					X
5	1					X	
6	1				X		
7		4			XXXX		
8		5					XXXXX
9	2					XX	
10		5		XXXXX			
11		3	XXX				
12		3	XXX				
13	1			X			
	Total marks:		6	6	6	6	6
Total percentage:			20	20	20	20	20







Pearson Education Limited is a registered company in England and Wales whose registered office is at 80 Strand, London, WC2R 0RL, United Kingdom, company Registration number 872828, VAT Number GB278 5371 21.